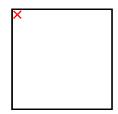


VIRGINIA SHERIFFS' ASSOCIATION

| Name of Dealership | Type of Vehicle | Zone | Base Unit Price |
|----------------------------------|--|------------------------|--------------------|
| RAM 3500 TRADESMAN REGULAR | CAB 4X4 (143.5" WB - CA OF 60") (D28L62) | (Specification #148) | |
| | | | |
| Auto World of Big Stone Gap Inc. | 2021 Ram 3500 Tradesman Regula | ar Cab 4X4 ★Dogwood | \$26,453.93 |
| Dominion of Bedford | 2021 Ram 3500 Tradesman Regula | r Cab 4X4 ★Colonial | \$26,273.00 |
| Hall Automotive | 2021 Ram 3500 Tradesman Regula | r Cab 4X4 ★Heritage | \$26,268.00 |
| Hall Automotive | 2021 Ram 3500 Tradesman Regula | ar Cab 4X4 ★Chesapeake | \$26,168.00 |



VIRGINIA SHERIFFS' ASSOCIATION

RAM 3500 TRADESMAN REGULAR CAB 4X4 (143.5" WB - CA OF 60") (D28L62) SPECIFICATION #148

2021 Ram 3500 Tradesman Regular Cab 4X4

Additional body and option codes available.

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. ENGINE:

a. Manufacturer's standard engine

2. TRANSMISSION/AXLES:

- a. Manufacturer's standard transmission.
- b. Manufacturer's standard drive axle ratio for engine and transmission combination.

3. PERFORMANCE ITEMS:

- a. Manufacturer's standard power steering.
- b. Manufacturer's standard gauges.

4. COMFORT ITEMS:

- a. Manufacturer's standard air conditioning
- b. Manufacturer's standard AM/FM stereo.

5. SAFETY ITEMS:

- a. Manufacturer's standard dual outside mirrors and inside rearview mirror.
- b. Manufacturer's standard lighting
- c. Manufacturer's standard air bags.
- d. Manufacturer's standard back up camera
- e. Manufacturer's standard keys

6. BRAKES:

a. Manufacturer's standard brake system.

7. TIRES AND WHEELS:

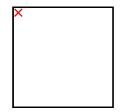
a. Manufacturer's standard tires and wheels.

8. CHASSIS, FRAME, CAB:

- a. Manufacturer's standard colors, factory painted. Colors to be determined by individual agencies.
- b. Manufacturer's standard fuel tank.
- c. Manufacturer's standard front and rear bumpers.

9. <u>WARRANTY</u>

a. Manufacturer's standard warranty



VIRGINIA SHERIFFS' ASSOCIATION

RAM 3500 TRADESMAN REGULAR CAB 4X4 (143.5" WB - CA OF 60") (D28L62) SPECIFICATION #148

2021 Ram 3500 Tradesman Regular Cab 4X4

The Ram 3500 Tradesman Regular Cab 4X4 purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

| ZONE: | ★Dogwood | ★ Colonial | ★Heritage | ★ Chesapeake |
|----------------|---------------|-------------------|---------------|---------------------|
| BASE PRICE: | \$26,453.93 | \$26,273.00 | \$26,268.00 | \$26,168.00 |
| DELIVERY TIME: | 60 - 120 days | 90 - 120 days | 90 - 120 days | 90 - 120 days |

Please note: Delivery time may extend past the delivery time listed above as a result of delays from the manufacturer.

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE: 3500 Tradesman Regular Cab 4X4

DEALER: Auto World of Big Stone Dominion of Bedford Hall Automotive Hall Automotive

Gap Inc.

ZONE: ★Dogwood ★Colonial ★Heritage ★Chesapeake **BASE PRICE:** \$26,453.93 \$26,273.00 \$26,268.00 \$26,168.00

All awarded dealers are required by the VSA Terms and Conditions to offer a minimum 6% discount off MSRP on all available options. For a comprehensive list of all available options on this vehicle please access the VSA procurement website and go to the Vehicle Procurement page. Please contact awarded dealer for your quote. Note: Available options subject to change mid contract by manufacturer.

| | | | | Heritage & |
|---------------------------|------------------------------------|------------|----------|---------------|
| Order Code Delete Options | | Dogwood | Colonial | Chesapeake |
| Γ | Delivery Fee - Dogwood District | (\$50.00) | \$200.00 | (\$300.00) |
| Γ | Delivery Fee - Colonial District | (\$125.00) | \$0.00 | (\$200.00) |
| Γ | Delivery Fee - Heritage District | (\$200.00) | \$200.00 | (\$100.00) |
| Γ | Delivery Fee - Chesapeake District | (\$200.00) | \$300.00 | (\$50.00) |

| Order Code | Add Options | Dogwood | Colonial | Heritage & Chesapeake |
|---|---|--------------|----------|-----------------------|
| D28H62 ¹ D28H62 ² D28H62 ³ | Ram 3500 Big Horn Regular Cab 4x4 (140" WB 8' Box) DOGWOOD PRICING ONLY. MUST ADD 125.00 FOR COLONIAL MUST ADD 200.00 FOR HERITAGE MUST ADD 200.00 FOR CHESAPEAKE 1 additional cost per zone 2 | \$29,869.551 | | |
| | Optional equipment - specify | | NA | |
| | Optional equipment - specify | | NA | |
| | Optional equipment - specify | | NA | |
| | Optional equipment - specify | | NA | |
| | Optional equipment - specify | | NA | |