



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>JEEP CHEROKEE LATITUDE 4X4 (KLJM74) (Specification #122)</u>			
Hall Automotive	2021 Jeep Cherokee Latitude 4X4 (KLJM74)	★Dogwood	\$23,741.00
Dominion of Bedford	2021 Jeep Cherokee Latitude 4X4 (KLJM74)	★Colonial	\$23,548.00
Hall Automotive	2021 Jeep Cherokee Latitude 4X4 (KLJM74)	★Heritage	\$23,541.00
Hall Automotive	2021 Jeep Cherokee Latitude 4X4 (KLJM74)	★Chesapeake	\$23,441.00



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2021 Jeep Cherokee Latitude 4X4 (KLJM74)

Additional body and option codes available.

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. ENGINE AND TRANSMISSION:

- a. Manufacturer's standard engine
- b. Manufacturer's standard transmission

2. PERFORMANCE ITEMS:

- a. Manufacturer's standard power steering.
- b. Manufacturer's standard gauges.

3. COMFORT ITEMS:

- a. Manufacturer's standard air conditioning
- b. Manufacturer's standard windows
- c. Manufacturer's standard audio system
- d. Manufacturer's standard floor covering.
- e. Manufacturer's standard production seats. Purchaser will select color at time of order.
- f. Manufacturer's standard keys

4. SAFETY ITEMS:

- a. Manufacturer's Standard outside mirrors and inside rearview mirror.
- b. Manufacturer's standard lights
- c. Manufacturer's standard air bags.
- d. Manufacturer's standard Back up camera

5. BRAKES:

- a. Manufacturer's standard brake system.

6. TIRES AND WHEELS:

- a. Manufacturer's standard tires and wheels.

7. WARRANTY

- a. Powertrain: 5 year/100,000 miles



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2021 Jeep Cherokee Latitude 4X4 (KLJM74)

The Jeep Cherokee Latitude 4X4 (KLJM74) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$23,741.00	\$23,548.00	\$23,541.00	\$23,441.00
DELIVERY TIME:	90 - 120 days	60 - 90 days	90 - 120 days	90 - 120 days

Please note: Delivery time may extend past the delivery time listed above as a result of delays from the manufacturer.

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Cherokee Latitude 4X4 (KLJM74)			
DEALER:	Hall Automotive	Dominion of Bedford	Hall Automotive	Hall Automotive
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$23,741.00	\$23,548.00	\$23,541.00	\$23,441.00

All awarded dealers are required by the VSA Terms and Conditions to offer a minimum 6% discount off MSRP on all available options. For a comprehensive list of all available options on this vehicle please access the VSA procurement website and go to the Vehicle Procurement page. Please contact awarded dealer for your quote. Note: Available options subject to change mid contract by manufacturer.

Order Code Delete Options		Dogwood & Heritage & Chesapeake	Colonial
	Delivery Fee - Dogwood District	(\$300.00)	\$200.00
	Delivery Fee - Colonial District	(\$200.00)	\$0.00
	Delivery Fee - Heritage District	(\$100.00)	\$200.00
	Delivery Fee - Chesapeake District	(\$50.00)	\$300.00

Order Code Add Options		Dogwood & Heritage & Chesapeake	Colonial
KLJE74 ¹	Jeep Cherokee Latitude Plus 4x4	\$25,583.00 ¹	\$1,842.00 ²
KLJE74 ²	<i>additional cost per region²</i>		
KLJP74 ¹	Jeep Cherokee Limited 4x4	\$30,558.00 ¹	\$6,815.00 ²
KLJP74 ²	<i>additional cost per region²</i>		
	Optional equipment - specify		NA
	Optional equipment - specify		NA
	Optional Equipment - Specify		NA
	Optional Equipment - Specify		NA
	Optional equipment - specify		NA