



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD EXPLORER 4X4 2.3L (K8B) (Specification #08)</u>			
Sheehy Ford of Richmond	2020 Ford Explorer (K8B)	★Dogwood	\$30,425.00
Sheehy Ford of Richmond	2020 Ford Explorer (K8B)	★Colonial	\$30,300.00
Sheehy Ford of Richmond	2020 Ford Explorer (K8B)	★Heritage	\$30,200.00
Sheehy Ford of Richmond	2020 Ford Explorer (K8B)	★Chesapeake	\$30,175.00



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FORD EXPLORER 4X4 2.3L (K8B) **SPECIFICATION #8**

2020 Ford Explorer (K8B)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. **ENGINE:**

- a. 2.3L Ecoboost

2. **WARRANTY**

- a. Bumper to Bumper: 3 year/36,000 mile
- b. Powertrain: 5 year/60,000 mile
- c. Maintenance Plan and Extended Warranty available. Contact dealer for more information.



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FORD EXPLORER 4X4 2.3L (K8B) SPECIFICATION #8

2020 Ford Explorer (K8B)

The Ford Explorer (K8B) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$30,425.00	\$30,300.00	\$30,200.00	\$30,175.00
DELIVERY TIME:	90 - 120 days	90 - 120 days	90 - 120 days	90 - 120 days

Please note: Delivery time may extend past the delivery time listed above as a result of delays from the manufacturer.

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Explorer (K8B)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$30,425.00	\$30,300.00	\$30,200.00	\$30,175.00

Order Code	Delete Options	All Zones
	Delivery Fee - Dogwood District	\$75.00
	Delivery Fee - Colonial District	\$35.00
	Delivery Fee - Heritage District	\$50.00
	Delivery Fee - Chesapeake District	\$35.00

Order Code	Add Options	All Zones
99H ¹	2.3L I-4 Ecoboost	NC ¹
41H ¹	Engine Block Heater	\$84.60 ¹
582 ¹	Sirius XM Satellite Radio (No longer available on base model - STD on XLT - Bluetooth is now STD on XL)	NA ¹
16N ¹	All Weather Floor Mats	\$112.80 ¹
85W ¹	Rear Cargo Well Protector - dealer installed	\$94.00 ¹
90R ¹	Inflatable Rear Seatbelts (No longer available on any model)	NA ¹
942 ¹	Daytime running lights	\$42.30 ¹
52R ¹	Class II Trailer Tow Package (No longer available on any model)	NA ¹
52T ¹	Class III Trailer Tow Package (No longer available on base model - REQ XLT option)	\$695.00 ¹
153 ¹	Front license bracket	Std ¹
60T ¹	Interior Cargo Cover - dealer installed (No longer available on any model)	\$122.20 ¹
60V ¹	Rear Bumper Protector - dealer installed (No longer available on base model - STD on XLT)	NA ¹
50N ¹	Roor Rail Crossbars - dealer installed (No longer available on base model - REQ XLT option)	\$310.00 ¹
50M ¹	Splash Guards - dealer installed	\$192.00 ¹
76R ¹	Reverse Sensing System (Now STD on base model)	Std ¹
K8D/200A ¹	Optional equipment - specify - XLT Package	\$3,645.78 ¹
K8D/202A ¹	Optional equipment - specify - Upgrade to 202A Equipment Group - Req XLT Package	\$5,022.89 ¹
65S ¹	Optional equipment - specify - CoPilot/360	\$786.00 ¹
65W/649 ¹	Optional equipment - specify - Cold Weather/Comfort Package (Req 20" Wheels/649)	\$1,968.00 ¹
	Optional equipment - specify	