



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD F-350 SHORT BED XL 4X4 SD CREW CAB PICK-UP SRW (W3B) (Specification #27)</u>			
Sheehy Ford of Richmond	2020 Ford F-350 XL 4x4 SD Crew Cab SRW (W3B)	★Dogwood	\$31,758.00
Sheehy Ford of Richmond	2020 Ford F-350 XL 4x4 SD Crew Cab SRW (W3B)	★Colonial	\$31,623.00
Sheehy Ford of Richmond	2020 Ford F-350 XL 4x4 SD Crew Cab SRW (W3B)	★Heritage	\$31,685.00
Sheehy Ford of Richmond	2020 Ford F-350 XL 4x4 SD Crew Cab SRW (W3B)	★Chesapeake	\$31,623.00



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FORD F-350 SHORT BED XL 4X4 SD CREW CAB PICK-UP SRW (W3B) **SPECIFICATION #27**

2020 Ford F-350 XL 4x4 SD Crew Cab SRW (W3B)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. **POWERTRAIN**

- a. 6.2L SOHC 16 valve V-8 engine with variable valve control, SMPI
- b. TorqShift 6 speed automatic transmission with overdrive

2. **SUSPENSION/HANDLING**

- a. Front and rear 17 x 7.5 painted steel wheels

3. **BODY EXTERIOR**

- a. Front and rear 17 x 7.5 wheels

4. **CONVENIENCE**

- a. 2 Standard Keys

5. **SEATS AND TRIM**

- a. 60-40 folding rear split-bench seat
- b. Front 40-20-40 split-bench seat

6. **WARRANTY**

- a. Bumper to Bumper: 3 year/36,000 mile
- b. Powertrain: 5 year/60,000 mile
- c. Extended Warranty and Maintenance Plan Available, Contact Dealer for More Information.



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2020 Ford F-350 XL 4x4 SD Crew Cab SRW (W3B)

The Ford F-350 XL 4x4 SD Crew Cab SRW (W3B) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$31,758.00	\$31,623.00	\$31,685.00	\$31,623.00
DELIVERY TIME:	90 - 120 days	90 - 120 days	90 - 120 days	90 - 120 days

Please note: Delivery time may extend past the delivery time listed above as a result of delays from the manufacturer.

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	F-350 XL 4x4 SD Crew Cab SRW (W3B)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$31,758.00	\$31,623.00	\$31,685.00	\$31,623.00

Order Code	Delete Options	All Zones
58Y ¹	Radio Delete (LPO) (Fleet) - REQUIRES valid FIN code.	NA ¹
66D ¹	Pickup Box Delete - Deletes tie-down hooks, tailgate and 7/4 pin connector. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. In addition, Ford urges manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builder's Layout Book (and applicable supplements). Includes:- Rear Bumper Delete- Spare Wheel, Tire, Carrier & Jack Delete <i>REQ 176" WB¹</i>	\$587.50 ¹
	Delivery Fee - Dogwood District	\$150.00
	Delivery Fee - Colonial District	\$75.00
	Delivery Fee - Heritage District	\$100.00
	Delivery Fee - Chesapeake District	\$75.00
572 ¹	Air Conditioning Delete (LPO) - REQUIRES valid FIN code	NA ¹
556 ¹	Driver/Pass Side Airbags/Curtains Delete (LPO) - REQUIRES valid FIN code.	NA ¹
557 ¹	Frontal Pass & Side Airbags/Curtains Delete (LPO) - REQUIRES valid FIN code.	NA ¹
51X ¹	Spare Tire, Jack & Frame Carrier Delete (LPO) - REQUIRES valid FIN code.	\$79.90 ¹

Order Code	Add Options	All Zones
99T ¹	Engine: 6.7L Power Stroke V8 Turbo Diesel B20 - 4 valve OHV. Includes manual push-button engine-exhaust braking. Includes:- 3.31 Axle Ratio- Dual Extra Heavy-Duty Alternators (Total 377-Amps)- Dual 78-AH 750 CCA Batteries- 48 Gallon Fuel Tank- GVWR: 11,200 lb Payload Package	\$8,572.80 ¹
X3H ¹	Electronic Locking w/3.31 Axle Ratio	\$366.60 ¹
X3J ¹	Electronic Locking w/3.55 Axle Ratio	\$366.60 ¹
X3E ¹	Electronic Locking w/3.73 Axle Ratio	\$366.60 ¹
X4M ¹	Electronic Locking w/4.30 Axle Ratio	\$366.60 ¹
TBM ¹	Tires: LT245/75Rx17E BSW A/T (4)	\$155.10 ¹
TCD ¹	Tires: LT265/70Rx17E OWL A/T (4)	\$427.70 ¹
TDX ¹	Tires: LT275/70Rx18E BSW A/TPLUS (4)	\$249.10 ¹
TDU ¹	Tires: LT275/70Rx18E OWL A/TPLUS (4) - Includes LT275/70Rx18E BSW A/T spare tire. <i>REQ 17S¹</i>	\$272.60 ¹
64W ¹	Wheels: 17" Sparkle Silver Painted Cast Aluminum - Includes bright hub covers/center ornaments.	NA ¹
64F ¹	Wheels: 18" Argent Painted Steel - Includes painted hub covers/center ornaments. <i>REQ TCH¹</i>	\$427.70 ¹
1 ¹	Cloth 40/20/40 Split Bench Seat - Includes center armrest, cupholder and storage and manual driver's side lumbar.	\$296.10 ¹
4 ¹	Cloth 40/Mini-Console/40 Front Seat - Includes driver's side manual lumbar.	\$578.10 ¹
96V ¹	XL Value Package - Includes:- 4.2" Center-Stack Screen- Radio: AM/FM Stereo/Single-CD/MP3 Player Includes 6-speakers.- Bright Chrome Hub Covers & Center Ornaments- Chrome Front Bumper- Chrome Rear Step Bumper- Steering Wheel-Mounted Cruise Control	\$940.00 ¹

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17S ¹	STX Appearance Package - Includes STX fender vent badge.Includes:- Bright Chrome Grille-Bright Chrome Hub Covers & Center Ornaments- Chrome Front Bumper- Chrome Rear Step Bumper- Wheels: 18" Sparkle Silver Painted Cast Aluminum	\$1,588.60 ¹
90L ¹	Power Equipment Group - Deletes passenger-side lock cylinder. Includes upgraded door trim panel.Includes:- Accessory Delay- Trailer Tow Mirrors w/Power Heated GlassIncludes manual telescoping, heated convex spotter mirror and integrated clearance lights/turnsignals.- Perimeter Alarm- Power Locks- Power Tailgate Lock- Power Front & Rear Seat Windows Includes 1-touch up/down.- Remote Keyless Entry	\$1,057.50 ¹
17X ¹	FX4 Off-Road Package - Includes:- Hill Descent Control- Colored Front & Rear Rancho Branded Shocks- Transfer Case & Fuel Tank Skid Plates- Unique FX4 Off-Road Box Decal <i>REQ X3E,TDU AND 17S¹</i>	\$376.00 ¹
473 ¹	Snow Plow Prep Package - Includes computer selected springs for snowplow application. NOTE: Restrictions apply; see Supplemental Reference or Body Builders Layout Book for details <i>NA WITH 471¹</i>	\$173.90 ¹
471 ¹	Camper Package - Includes heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment) and slide-in camper certification. NOTE: Salesperson's Source Book or FordRV Trailer Towing Guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability.Includes:- Rear Stabilizer Bar <i>NA WITH 473¹</i>	\$150.40 ¹
47B ¹	Snow Plow/Camper Package - Includes computer selected springs for snowplow application and heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment) and slide-in camper certification. NOTE: Salesperson's Source Book or Ford RV Trailer Towing Guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axler <i>NA WITH 471 OR 473¹</i>	\$230.30 ¹
67H ¹	Heavy-Service Front SuspensionPackage - Includes heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment). Recommended only on vehicles which will permanently utilize after market equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). NOTE: May result in deterioration of ridequality. Vehicle ride height will increase with the addition of this package.	\$117.50 ¹
63R ¹	Heavy-Service Package For Pick-UpBox Delete - Includes heavy service front springs (200 lbs. upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment). NOTE: Salesperson's Source Book or Ford RV Trailer Towing Guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability.Includes:- Rear Stabilizer Bar <i>REQ 176" WB and 66D¹</i>	\$117.50 ¹

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98F ¹	CNG/Propane Gaseous Engine Prep Package - Includes hardened engine intake valves, valve seats and bi-fuel manifold. NOTE: This package does not include CNG/Propane fuel tanks, lines etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/Propane fueled vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersguide . Ford Motor Company does not provide an exhaust or evaporative emissions certification with this option when converted to use CNG or Propane fuel. Ford does not represent that a vehicle converted to use CNG or Propane will comply with all applicable U.S. or Canadian safety standards. It is the responsibility of the final stage manufacturer (body-builder, installer, alterer or subsequent stage manufacturer) to determine that any vehicle converted to use CNG or Propane complies with U.S. Federal, California or Canadian exhaust and evaporative emissions requirements, Federal fuel economy standards, U.S. and Canadian safety standards, labeling and any other requirements. <i>NA WITH 99T¹</i>	\$296.10 ¹
41P ¹	Transfer Case & Fuel Tank Skid Plates	\$94.00 ¹
213 ¹	4x4 Electronic-Shift-On-The-Fly(ESOF) - Includes manual locking hubs and auto rotary control on instrument panel.	Std ¹
41H_ ¹	Engine Block Heater	\$94.00 ¹
62R ¹	Transmission Power Take-Off Provision - Includes transmission mounted live drive and stationary mode PTO <i>REQ 99T¹</i>	\$263.20 ¹
86A ¹	Engine Idle Shutdown - 5 Minutes - After a predetermined period, the engine PCM automatically shuts down the engine and triggers the accessory module to shutdown power to the accessories to minimize battery drain.	\$235.00 ¹
86B ¹	Engine Idle Shutdown - 10 Minutes - After a predetermined period, the engine PCM automatically shuts down the engine and triggers the accessory module to shutdown power to the accessories to minimize battery drain.	\$235.00 ¹
86C ¹	Engine Idle Shutdown - 15 Minutes - After a predetermined period, the engine PCM automatically shuts down the engine and triggers the accessory module to shutdown power to the accessories to minimize battery drain	\$235.00 ¹
86D ¹	Engine Idle Shutdown - 20 Minutes - After a predetermined period, the engine PCM automatically shuts down the engine and triggers the accessory module to shutdown power to the accessories to minimize battery drain	\$235.00 ¹
98R ¹	Operator Commanded Regeneration(OCR) <i>REQ 99T¹</i>	\$235.00 ¹
86M ¹	Medium Duty Battery - Dual 78 AH	\$197.40 ¹
18A ¹	Upfitter Interface Module	\$277.30 ¹
66B ¹	BoxLink - Includes 4 premium locking cleats.	\$70.50 ¹
60B ¹	Blind Spot Information System (BLIS) - Includes cross-traffic alert and trailer tow (BLIS sensor in taillamp). <i>REQ 90L¹</i>	\$507.60 ¹
76Z ¹	Advanced Security Pack - Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors <i>INC IN 90L¹</i>	NA ¹

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67E ¹	Extra Extra Heavy Duty 240-Amp Alternator	\$79.90 ¹
66L ¹	LED Box Lighting - Includes LED center high-mounted stop lamp (CHMSL).	\$56.40 ¹
52B ¹	Trailer Brake Controller - Verified to be compatible with select electric over hydraulic brakes. Includes smart trailer towconnector	\$253.80 ¹
53W ¹	5th Wheel/Gooseneck Hitch Prep Package - Includes 5 pickup bed attachment points with plugs, 1 frame under-bed cross member and 1 integrated 7-pin connector on driver's side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Gooseneck Prep Package (53W) is compatible with the factory orderable 5th Wheel Hitch Kit (15K and 15L) and dealer-installed Ford custom accessories 5th Wheel Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The prep package is also compatible with Reese Signature Series 5th wheel hitch kits updated with a new Leg Service Kit - part #BC3Z-A00A25-A (8ft box only). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and dealer-installed Ford custom accessories 5th Wheel Hitch Kit by Reese - part #BC3Z-19D520-A is not released to the short box (6.75ft box). NOTE: the short pickup box provides less clearance between the cab and 5th wheel trailer compared to long box pickups. The receiver centerline of the hitch should be mounted at least 2" forward from the rear-axle of the truck chassis. When selecting a trailer and tow vehicle, it's critical that this combination provide clearance between the cab and tow vehicle for turns up to and including 90 degrees. Failure to follow this recommendation could result in the trailer contacting the cab of the tow vehicle during tight turns. Gooseneck hitch compatibility: the 5th Wheel/Gooseneck Prep Package (53W) is compatible only with the factory orderable Gooseneck Hitch Kit (15J) or dealer-installed Ford customer accessories Gooseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft box).	\$470.00 ¹
18B ¹	Platform Running Boards	\$418.30 ¹
18C ¹	5" Chrome Tubular Step Bar <i>REQ 17S¹</i>	\$653.30 ¹
871 ¹	Rear View Camera	Std ¹
873 ¹	Rear CHMSL Camera - Display in center stack screen. Includes LED center high-mounted stop lamp (CHMSL) with cargo light. Includes:- Rear View Camera <i>REQ 96V, 17S OR 585¹</i>	\$188.00 ¹
874 ¹	Ultimate Trailer Tow Camera System - Includes 360 degree camera system and trailer reverse guidance. Includes:- Rear CHMSL Camera Display in center stack screen. Includes LED center high-mounted stop lamp (CHMSL) with cargo light.- Rear View Camera <i>REQ 913, 52N AND 90L¹</i>	\$667.40 ¹
592 ¹	LED Roof Marker/Clearance Lamps	\$89.30 ¹
85G ¹	Tailgate Step & Handle	\$352.50 ¹
85S ¹	Tough Bed Spray-In Bedliner - Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts	\$559.30 ¹
43B ¹	Fixed Rear-Window w/Defrost <i>REQ 90L AND 924¹</i>	\$56.40 ¹
435 ¹	Power-Sliding Rear-Window w/Defrost - Includes driver/passenger sun visors with illuminated vanity covered mirrors. <i>REQ 90L AND 924¹</i>	\$380.70 ¹
924 ¹	Privacy Glass <i>REQ 435 OR 43B¹</i>	\$28.20 ¹
555 ¹	Rear Inflatable Seat Belts	\$173.90 ¹

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43C ¹	110V/400W Outlet <i>REQ 40/CONSOLE/40 SEAT</i> ¹	\$164.50 ¹
16F ¹	Color-Coordinated Full Carpetw/Floor Mats <i>REQ 17S</i> ¹	\$56.40 ¹
41A_ ¹	Rapid-Heat Supplemental CabHeater <i>REQ 99T</i> ¹	\$235.00 ¹
76S ¹	Remote Start System <i>REQ 90L</i> ¹	\$235.00 ¹
76R ¹	Reverse Sensing System (Fleet) - REQUIRES valid FIN code.	\$230.30 ¹
66S ¹	Upfitter Switches (6) - Located in overhead console	\$155.10 ¹
585_ ¹	Radio: AM/FM Stereo/Single-CD/MP3 (LPO) (Fleet) - REQUIRES valid FIN code.Includes 6-speakers and auxiliary audio input jack. <i>NO CD PLAYER - INC SYNC</i> ¹	\$517.00 ¹
91M ¹	SYNC Communications & Entertainment System - Includes enhanced voice recognition, 911 Assist, 4.2" LCD screen in center stack, AppLink and 1smart charging USB port.	NA ¹
913 ¹	SYNC 3 Communications &Entertainment System - Includes enhanced voice recognition, 8" LCD capacitive touch screen in center-stack with swipe capability, pinch-to-zoom capability included with available voice-activated touchscreen navigation system, AppLink, 911 assist and 2 smart charging USB ports. Note: SYNC AppLink lets you control some of your favourite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink software <i>REQ 874, 90L OR 585</i> ¹	\$423.00 ¹
39S ¹	SiriusXM Satellite Radio - SiriusXM Traffic and Travel Link includes a 5-year prepaid subscription. Services are not available in Alaska and Hawaii. Subscriptions to all SiriusXM services are sold by SiriusXM after trial period.If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-currentrates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. SiriusXM and all related marks and logos are trademarks of SiriusXM Radio Inc. <i>REQ 585 OR 913 (SiriusXM Radio is a 3mo trial subscription only)</i> ¹	\$173.90 ¹
87T ¹	Ford Telematics Powered by Telogis - Includes 1 year of Ford Telematics Powered By Telogis service (requires additional subscription service). Onboard device that tracks vehicle location, speed and idle time with optional vehicle diagnostics and maintenance reports. <i>REQ 585</i> ¹	\$211.50 ¹
65B ¹	Customer-Placed Trailer Camera(Dealer Installed) - Factory invoiced accessory. Shipped separately from the vehicle for dealer installation <i>REQ XLT(613A),874 AND 913</i> ¹	\$352.50 ¹
653 ¹	Individual Trailer TPMS (DealerInstalled) - Factory invoiced accessory. Shipped separately from the vehicle for dealer installation. Includes customer-placed trailer camera. <i>REQ XLT(613A),874 AND 913</i> ¹	\$681.50 ¹
52R ¹	Stowable Loading Ramps (Pre-Installed) - REQUIRES second unit body.Custom accessory <i>NA WITH 62X AND 624</i> ¹	\$653.30 ¹

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91S ¹	Amber LED Warning Strobes (Pre-Installed) - Custom accessory. Includes center high-mounted stop light bar and 2 hood mounted lights.	\$634.50 ¹
85L ¹	Drop-In Bedliner (Pre-Installed) - Custom accessory <i>NA WITH ALL GOOSENECK, 66D,85L AND 85S¹</i>	\$329.00 ¹
61M ¹	Rear Wheel Well Liners (Pre-Installed) - Custom accessory.	\$169.20 ¹
85M ¹	Bed Mat (Pre-Installed) - Custom accessory. <i>NA WITH ALL GOOSENECK, 66D,85L AND 85S¹</i>	\$141.00 ¹
61S ¹	Front Splash Guards/Mud Flaps (Pre-Installed) - Custom accessory	\$122.20 ¹
76C ¹	Exterior Backup Alarm (Pre-Installed) - Custom accessory	\$131.60 ¹
15J ¹	Gooseneck Hitch Kit (Pre-Installed) - Custom accessory. <i>REQ 53W¹</i>	\$235.00 ¹
15L ¹	18K 5th Wheel Hitch Kit (Pre-Installed) - Custom accessory. <i>REQ 176" WB AND 53W¹</i>	\$1,029.30 ¹
	Long Bed (8')	\$189.00
17F ¹	XL Decor Group (LPO) - REQUIRES valid FIN code.Includes:- Bright Chrome Hub Covers & Center Ornaments- Chrome Front Bumper- Chrome Rear Step Bumper	\$206.80 ¹
525 ¹	Steering Wheel-Mounted Cruise Control (LPO) - REQUIRES valid FIN code	\$220.90 ¹
942 ¹	Daytime Running Lamps (DRL)(LPO) - REQUIRES valid FIN code.Includes on/off cluster controllable	\$42.30 ¹
926 ¹	Speed Limitation - 65 MPH Governed Top Speed (LPO) - REQUIRES valid FIN code.	\$75.20 ¹
927 ¹	Speed Limitation - 75 MPH Governed Top Speed (LPO) - REQUIRES valid FIN code	\$75.20 ¹
	Call your local dealer for option content as options are subject to change.	\$4,808.10