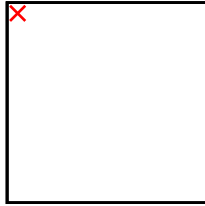


VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD F-350 60 CA CHASSIS DRW XL 4X4 SD REGULAR CAB (F3H) (Specification #34)</u>			
Hall Automotive	2019 Ford F-350 Chassis XL 4x4 SD Regular Cab (F3H)	★Dogwood	\$29,451.00
Hall Automotive	2019 Ford F-350 Chassis XL 4x4 SD Regular Cab (F3H)	★Colonial	\$29,351.00
Hall Automotive	2019 Ford F-350 Chassis XL 4x4 SD Regular Cab (F3H)	★Heritage	\$29,251.00
Hall Automotive	2019 Ford F-350 Chassis XL 4x4 SD Regular Cab (F3H)	★Chesapeake	\$29,151.00



VIRGINIA SHERIFFS' ASSOCIATION

FORD F-350 60 CA CHASSIS DRW XL 4X4 SD REGULAR CAB (F3H) **SPECIFICATION #34**

2019 Ford F-350 Chassis XL 4x4 SD Regular Cab (F3H)

Contact dealer for WB and CA options.

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. **POWERTRAIN**

- a. 6.2L SOHC 16 valve V-8 engine with variable valve control, SMPI
- b. TorqShift 6 speed automatic transmission with overdrive

2. **SUSPENSION/HANDLING**

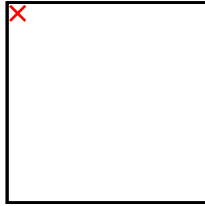
- a. Front and rear 17 x 6.5 argent steel wheels

3. **SEATS AND TRIM**

- a. Front 40-20-40 split-bench seat

4. **WARRANTY**

- a. Bumper to Bumper: 3 year/36,000 mile
- b. Powertrain: 5 year/60,000 mile
- c. Extended Warranty and Maintenance Plan Available, Contact Dealer for More Information.



VIRGINIA SHERIFFS' ASSOCIATION

FORD F-350 60 CA CHASSIS DRW XL 4X4 SD REGULAR CAB (F3H) SPECIFICATION #34

2019 Ford F-350 Chassis XL 4x4 SD Regular Cab (F3H)

The Ford F-350 Chassis XL 4x4 SD Regular Cab (F3H) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$29,451.00	\$29,351.00	\$29,251.00	\$29,151.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	F-350 Chassis XL 4x4 SD Regular Cab (F3H)			
DEALER:	Hall Automotive	Hall Automotive	Hall Automotive	Hall Automotive
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$29,451.00	\$29,351.00	\$29,251.00	\$29,151.00

Order Code	Delete Options	All Zones
58Y ¹	Radio: Delete (LPO) (Fleet) - REQUIRES valid FIN code.	NA ¹
	Delivery Fee - Dogwood District	\$350.00
	Delivery Fee - Colonial District	\$250.00
	Delivery Fee - Heritage District	\$150.00
	Delivery Fee - Chesapeake District	\$50.00
572 ¹	Air Conditioning Delete (LPO) - REQUIRES valid FIN code.	NA ¹

Order Code	Add Options	All Zones
99T ¹	Engine: 6.7L 4V OHV Power Stroke Diesel V8 - Includes Diesel Exhaust Fluid (DEF) and Intelligent Oil-Life Monitor.Includes:- Dual 78 AH 750 CCA Batteries	\$8,572.80 ¹
X4N ¹	Limited Slip w/4.10 Axle Ratio	\$338.40 ¹
X4L ¹	Limited Slip w/4.30 Axle Ratio	\$329.00 ¹
98F ¹	CNG/Propane Gaseous Engine PrepPackage - Includes hardened engine intake valves, valve seats and bi-fuel manifold. This package does not include CNG/Propane fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with Certified calibration reflash is required,from an external upfitter, to convert the vehicle to a CNG/Propane fueled vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersguide Ford Motor Company does not provide an exhaust or evaporative emissions certificate with this option when converted to use CNG orPropane fuel. Ford does not represent that a vehicle converted to use CNG or Propane will comply with all applicable U.S. or Canadian safety standards. It is the responsibility of the final stage manufacturer (body-builder, installer, alterer or subsequent stage manufacturer) to determine thatany vehicle converted to use CNG or Propane complies with U.S. Federal, California or Canadian exhaust and evaporative emission requirements, Federal fuel economy standards, U.S. andCanadian safety standards, labeling and any other requirements.	\$296.10 ¹
TBM ¹	Tires: LT245/75Rx17E BSW AT	\$155.10 ¹
64J ¹	Wheels: 17" Forged PolishedAluminum - Includes bright hub covers and center ornaments (4 aluminum outer and 2 steel inner).	\$564.00 ¹
512 ¹	Spare Tire, Wheel & Jack - Excludes carrier.Includes:- 4-Ton Hydraulic Jack	\$329.00 ¹
945 ¹	Stainless Steel Wheel Covers (PreInstalled) - Custom Accessory. Includes front and rear.	\$357.20 ¹
1 ¹	Cloth 40/20/40 Split Bench Seat - Includes center armrest, cupholder, storage and driver's side manual lumbar.	\$94.00 ¹
L ¹	Vinyl 40/Mini Console/40 Seat - Includes driver manual lumbar.Includes:- Mini-Console	\$333.70 ¹
4 ¹	Cloth 40/Mini Console/40 Seat - Includes driver's side manual lumbar.	\$484.10 ¹
531 ¹	Trailer Tow Package - Includes aftermarket trailer brake wiring kit and trailer brake controller not included. NOTE:Salesperson's Source Book or Ford RV Trailer Towing Guide should be consulted for specific trailertowing or camper limits and corresponding required equipment, axle ratios and model availability	\$42.30 ¹
96V ¹	XL Value Package - Includes:- 4.2" Center-Stack Screen- Radio: AM/FM Stereo/Single CD/MP3Includes 7 speakers.- Chrome Front Bumper- Steering Wheel-Mounted Cruise Control	\$940.00 ¹

VEHICLE:	F-350 Chassis XL 4x4 SD Regular Cab (F3H)			
DEALER:	Hall Automotive	Hall Automotive	Hall Automotive	Hall Automotive
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$29,451.00	\$29,351.00	\$29,251.00	\$29,151.00

90L ¹	Power Equipment Group - Deletes passenger side lock cylinder. Includes upgraded door-trim panel.Includes:- Accessory Delay- Manual Telescoping Folding Trailer Tow MirrorsIncludes power/heated glass, heated convex spotter mirror and integrated clearance lamps/turnsignals.- MyKeyIncludes owner controls feature.- Perimeter Alarm- Power Front & Rear Seat WindowsIncludes 1-touch up and down.- Power Locks- Remote Keyless Entry	\$860.10 ¹
67H ¹	Heavy-Service Front SuspensionPackage - Includes pre-selected heavy-service front springs (see Order Guide Supplemental Reference forsprings/FGAWR of specific vehicle configurations). Recommended only on vehicles which willpermanently utilize aftermarket equipment such as heavy-duty winches, brush guards or otherapparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). NOTE 1:May result in a deterioration of ride quality. NOTE 2: Vehicle ride height will increase with the addition of this package.	\$117.50 ¹
67X ¹	Extra Heavy-Service SuspensionPackage - Includes pre-selected extra heavy-service front springs (see Order Guide Supplemental Referencefor springs/FGAWR of specific vehicle configurations). Recommended only on vehicles which willpermanently utilize aftermarket equipment such as heavy-duty winches, brush guards or otherapparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). NOTE 1:May result in a deterioration of ride quality. NOTE 2: Vehicle ride height will increase with the addition of this package.	\$117.50 ¹
473 ¹	Snow Plow Prep Package - Includes pre-selected springs (see Order Guide Supplemental Reference for springs/FGAWR ofspecific vehicle configurations). NOTE 1: Restrictions apply; see Supplemental Reference or BodyBuilders Layout Book for details. NOTE 2: Also allows for the attachment of a winch.Includes:- Dual Alternators (Total 332-Amps)	\$173.90 ¹
213 ¹	4x4 Electronic-Shift-On-The-Fly(ESOF) - Includes manual-locking hubs and auto rotary control on instrument panel.	\$173.90 ¹
41H ¹	Engine Block Heater	\$94.00 ¹
61J ¹	4-Ton Hydraulic Jack - REQUIRED in Rhode Island	\$51.70 ¹
62R ¹	Transmission Power Take-OffProvision - Includes transmission mounted live drive and stationary mode PTO.	\$263.20 ¹
86A ¹	Programmable Engine Idle Shutdown- 5 Minute	\$235.00 ¹
86B ¹	Programmable Engine Idle Shutdown- 10 Minute	\$235.00 ¹
86C ¹	Programmable Engine Idle Shutdown- 15 Minute	\$235.00 ¹
86D ¹	Programmable Engine Idle Shutdown- 20 Minute	\$235.00 ¹
98R ¹	Operator Commanded Regeneration - Includes active regeneration inhibit.	\$235.00 ¹
86M ¹	Dual 78 AH Medium Duty Battery	\$197.40 ¹
18A ¹	Upfitter Interface Module	\$277.30 ¹
76Z ¹	Advanced Security Pack - Includes inclination / intrusion sensors.Includes:- SecuriLock Passive Anti-Theft System (PATS)	NA ¹
67B ¹	Dual Extra Heavy-Duty Alternators(Total 377-Amps)	\$108.10 ¹
67E ¹	Extra Extra Heavy-Duty Alternator(240 Amp)	\$79.90 ¹
65M ¹	28 Gallon Mid Ship Fuel Tank	\$117.50 ¹
65C ¹	Dual Diesel Fuel Tanks - Combines 40 gallon aft-of-axle and 28 gallon mid ship tank.	\$587.50 ¹
63A ¹	Utility Lighting System - (LED side-mirror spotlights).	\$150.40 ¹

VEHICLE:	F-350 Chassis XL 4x4 SD Regular Cab (F3H)			
DEALER:	Hall Automotive	Hall Automotive	Hall Automotive	Hall Automotive
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$29,451.00	\$29,351.00	\$29,251.00	\$29,151.00

52B ¹	Trailer Brake Controller (TBC) - Verified to be compatible with electronic actuated drum brakes only. Includes smart trailer tow connector.	\$253.80 ¹
18B ¹	Platform Running Boards	\$300.80 ¹
872 ¹	Rear View Camera & Prep Kit - Upfitters kit includes camera with mounting bracket, 14" jumper wire and camera mounting and aiming instructions. Includes cab wiring, frame wiring to the rear most cross member and video display	\$390.10 ¹
43B ¹	Fixed Rear-Window w/Defrost	\$56.40 ¹
41A ¹	Rapid-Heat Supplemental Cab Heater	\$235.00 ¹
43C ¹	110V/400W Outlet	\$164.50 ¹
76S ¹	Remote Start System	\$235.00 ¹
585 ¹	Radio: AM/FM Stereo/Single CD/MP3(Fleet) - Includes 5 speakers	\$517.00 ¹
91M ¹	SYNC w/MyFord Communications & Entertainment System - Includes voice-activated with 911 Assist, AppLink, 1 USB port, compass feature will display in instrumentation center.	NA ¹
39S ¹	SiriusXM Satellite Radio - Includes a 6-month prepaid subscription. Service is not available in Alaska and Hawaii.	\$173.90 ¹
87T ¹	Ford Telematics Powered by Telogis - Includes 1 year of Ford Telematics powered by Telogis service (requires additional subscription service). Onboard device that tracks vehicle location, speed and idle time with optional vehicle diagnostics and maintenance reports.	\$211.50 ¹
76C ¹	Exterior Backup Alarm (Pre Installed) - Custom accessory	\$131.60 ¹
91S ¹	Amber LED Warning Strobes (PreInstalled) - Custom accessory. Includes center high-mounted stop light bar and 2 hood mounted lights.	\$634.40 ¹
61S ¹	Front Splash Guards/Mud Flaps (PreInstalled) - Custom accessory.	\$70.50 ¹
17F ¹	XL Decor Group - Includes:- Chrome Front Bumper	\$206.80 ¹
47A ¹	Ambulance Prep Package (LPO) - REQUIRES valid FIN code. Includes 7000 lbs max front springs/GAWR rating for configuration selected. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances only if equipped with the Ford Ambulance Prep Package. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Using a Ford vehicle without the Ford Ambulance Prep Package to produce an ambulance voids the Ford warranty. NOTE: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Includes:- Dual Extra Heavy-Duty Alternators (Total 377-Amps)- Operator Commanded Regeneration Includes active regeneration inhibit. - Limited Slip w/ 4.10 Axle Ratio (Wide Track)	\$1,132.70 ¹
47L ¹	Ambulance Prep Pkg w/Special Emissions (LPO) - REQUIRES valid FIN code. Includes 7000 lbs max front springs/GAWR rating for configuration selected. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances with special emissions only if equipped with the Ford Ambulance Prep Package with EPA Special Emergency Vehicle Emissions. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Using a Ford vehicle without the Ford Ambulance Package with EPA Special Emergency Vehicle Emissions to produce an ambulance with special emissions voids the Ford warranty. NOTE 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. NOTE 2: Engine calibration	\$1,132.70 ¹

VEHICLE:	F-350 Chassis XL 4x4 SD Regular Cab (F3H)			
DEALER:	Hall Automotive	Hall Automotive	Hall Automotive	Hall Automotive
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$29,451.00	\$29,351.00	\$29,251.00	\$29,151.00

	significantly reduces the possibility of depower mode when in stationary PTO operation.NOTE 3: Allows operator commanded regen down to 30% of DPF filter full, instead of 100%.NOTE 4: Must meet the definition of an Emergency Vehicle, an Ambulance or Fire Truck per 40CFR 86.1803.01 in the Federal Register.Includes:- Dual Extra Heavy-Duty Alternators (Total 377-Amps)- Operator Commanded Regeneration Includes active regeneration inhibit. - Limited Slip w/ 4.10 Axle Ratio (Wide Track)	
47J ¹	Fire/Rescue Prep Package (LPO) - REQUIRES valid FIN code.Includes 7000 lbs max front springs/GAWR rating for configuration selected. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford urges Fire/Rescue Vehicle manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). NOTE 1:Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. NOTE2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. NOTE 3: Operator commanded regen down to 30% of DPF filter full, instead of 100%.NOTE 4: Must meet the definition of an Emergency Vehicle, an Ambulance or Fire Truck per 40CFR 86.1803.01 in the Federal Register. NOTE 5: California Code of Regulations allows for the sale of Federally certified emergency vehicles in California.Includes:- Dual Extra Heavy-Duty Alternators (Total 377-Amps)- Operator Commanded Regeneration Includes active regeneration inhibit.	\$1,132.70 ¹
525 ¹	Steering Wheel-Mounted CruiseControl (LPO) - REQUIRES valid FIN code.	\$220.90 ¹
942 ¹	Daytime Running Lamps (DRL)(LPO)- REQUIRES valid FIN code.On/Off cluster controllable	\$42.30 ¹
926 ¹	Speed Limitation - 65 MPH GovernedTop Speed (LPO) -REQUIRES valid FIN code	\$75.20 ¹
927 ¹	Speed Limitation - 75 MPH GovernedTop Speed (LPO) - REQUIRES valid FIN code.	\$75.20 ¹
	Call your local dealer for option content as options are subject to change.	\$3,163.10